PROPERTY OWNERS' ASSOCIATION OF LAKE HAYWARD EAST HADDAM, CONNECTICUT FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

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BOWMAN, BLACK & DEFILIO, LLC

CERTIFIED PUBLIC ACCOUNTANTS

INDEPENDENT ACCOUNTANTS' REVIEW REPORT

To the Board of Governors of Property Owners' Association of Lake Hayward:

We have reviewed the accompanying financial statements of

PROPERTY OWNERS' ASSOCIATION OF LAKE HAYWARD

which comprise the balance sheet as of June 30, 2019 and 2018, and the related statements of revenue and expenses, changes in fund balances and statements of cash flows for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

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Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

Accountant's Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Emphasis of a Matter

As discussed within Note 2 to the financial statements, Subsequent Events, effective June 8, 2020, the Association may be affected by the novel coronavirus (COVID-19) and that the impacts of COVID-19 may have a material adverse impact on its future results of operations, financial position and cash flows.

Cheshire, Connecticut June 8, 2020

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BALANCE SHEETS

JUNE 30, 2019 AND 2018

| A | S | S | E' | T | S |
|---|---|---|----|---|---|
| | | | | | |

| <u>ASSETS</u> | | |
|---|-------------------|----------------|
| | 2019 | 2018 |
| | \$ | \$ |
| CVDDDAM ACCETS | | |
| CURRENT ASSETS Cash And Cash Equivalents | 174,788 | 148,236 |
| Total Current Assets | 174,788 | 148,236 |
| | | |
| FIXED ASSETS | | .== |
| Pavilion | 177,310 | 177,310 |
| Improvements | 214,574 | 214,574 |
| Lots, Land and Land Rights | 23,431 415,315 | 23,431 415,315 |
| T A Dominalistica | (233,455) | (212,225) |
| Less: Accumulated Depreciation Net Fixed Assets | 181,860 | 203,090 |
| Net Fixed Assets | 181,800 | 203,070 |
| TOTAL ASSETS | 356,648 | 351,326 |
| LIABILITIES AND FUND BALANCES | | |
| | | |
| LIABILITIES | 3,657 | 3,657 |
| Accounts Payable Total Liabilities | 3,657 | 3,657 |
| Total Liabilities | 3,037 | 3,037 |
| FUND BALANCES | | |
| Operating Fund | 241,991 | 236,669 |
| Reserve Fund | 111,000 | 111,000 |
| Total Fund Balances | 352,991 | 347,669 |
| MOMAL LANGUAGE AND BUND DATANCES | 356,648 | 351,326 |
| TOTAL LIABILITIES AND FUND BALANCES | 330,048 | 331,320 |

STATEMENT OF REVENUE AND EXPENSES

| | Operating Fund | Reserve Fund | Total |
|--------------------------------------|----------------|-----------------|---------|
| | \$ | \$ | \$ |
| REVENUE | | | |
| Property Taxes & Delinquent Interest | 208,627 | • | 208,627 |
| Reimbursements | 10,435 | - | 10,435 |
| Promotional Items | 4,038 | - | 4,038 |
| Miscellaneous Income | 2,880 | - | 2,880 |
| Bank Interest | 1,290 | - | 1,290 |
| Recreational Fees | 1,258_ | <u> </u> | 1,258 |
| Total Revenue | 228,528 | - | 228,528 |
| EXPENSES | | | |
| Waste Management | 43,884 | - | 43,884 |
| Repairs and Maintenance | 32,753 | - | 32,753 |
| Insurance and Bonds | 25,287 | - | 25,287 |
| Depreciation | 21,230 | - | 21,230 |
| Roads and Beaches | 18,100 | - | 18,100 |
| Lake Quality Improvement | 15,360 | - | 15,360 |
| Social Items | 11,749 | - | 11,749 |
| Utilities | 8,997 | - | 8,997 |
| Stipend - Treasurer | 8,250 | • | 8,250 |
| Legal and Accounting Fees | 7,161 | - | 7,161 |
| Police and Safety | 6,954 | - | 6,954 |
| Stipend - Tax Collector | 5,500 | • | 5,500 |
| Tax Collector Expenses | 3,488 | - | 3,488 |
| Property Taxes | 3,436 | - | 3,436 |
| Printing | 2,508 | - | 2,508 |
| Promotional Items | 2,177 | - | 2,177 |
| Stipend - Webmaster | 2,000 | · • | 2,000 |
| Stipend - Secretary | 1,737 | • | 1,737 |
| Postage | 1,097 | - | 1,097 |
| Supplies | 920 | - | 920 |
| Website | 618 | | |
| Total Expenses | 223,206 | | 222,588 |
| Excess of Revenue Over Expenses | 5,322 | <u> </u> | 5,322 |

STATEMENT OF REVENUE AND EXPENSES

| | Operating Fund \$ | Reserve Fund \$ | Total |
|--------------------------------------|-------------------|-----------------|----------|
| | D | Ψ | <u> </u> |
| REVENUE | | | |
| Property Taxes & Delinquent Interest | 197,515 | - | 197,515 |
| Reimbursements | 13,667 | - | 13,667 |
| Promotional Items | 2,816 | • | 2,816 |
| Miscellaneous Income | 915 | - | 915 |
| Bank Interest | 765 | - | 765 |
| Recreational Fees | 440 | - | 440 |
| Total Revenue | 216,118 | • | 216,118 |
| EXPENSES | | | |
| Waste Management | 44,184 | - | 44,184 |
| Insurance and Bonds | 26,901 | - | 26,901 |
| Depreciation | 21,223 | • | 21,223 |
| Roads and Beaches | 20,364 | - | 20,364 |
| Lake Quality Improvement | 20,283 | - | 20,283 |
| Repairs and Maintenance | 12,359 | - | 12,359 |
| Stipend - Treasurer | 8,250 | • | 8,250 |
| Utilities | 7,972 | - | 7,972 |
| Social Items | 7,711 | - | 7,711 |
| Police and Safety | 7,121 | - | 7,121 |
| Legal and Accounting Fees | 5,573 | - | 5,573 |
| Stipend - Tax Collector | 5,500 | - | 5,500 |
| Tax Collector Expenses | 4,114 | • | 4,114 |
| Property Taxes | 3,337 | - | 3,337 |
| Promotional Items | 3,301 | - | 3,301 |
| Printing | 2,639 | - | 2,639 |
| Stipend - Webmaster | 2,000 | - | 2,000 |
| Stipend - Secretary | 1,737 | - | 1,737 |
| Supplies | 1,671 | - | 1,671 |
| Postage | 1,027 | <u> </u> | 1,027 |
| Total Expenses | 207,267 | • | 207,267 |
| Excess of Revenue Over Expenses | _8,851_ | | 8,851 |

STATEMENTS OF CHANGES IN FUND BALANCES

FOR THE YEARS ENDED JUNE 30, 2019 AND 2018

| | Operating \$ | Reserve Fund \$ | Total \$ |
|---|----------------|-----------------|-------------|
| Fund Balance - July 1, 2018 | 218,818 | 120,000 | 338,818 |
| Board Designated Transfer Excess of Revenue Over Expenses | 9,000 8,851 | (9,000) | - 8,851 |
| Fund Balance - June 30, 2018 | 236,669 | 111,000 | 347,669 |
| Excess of Revenue Over Expenses | 5,322 | | 5,322 |
| Fund Balance - June 30, 2019 | 241,991 | 111,000 | 352,991 |

STATEMENT OF CASH FLOWS

| | Operating Fund | Reserve Fund | Total |
|--|-----------------|-----------------|-----------------|
| | | | |
| CASH FLOWS FROM OPERATING ACTIVITIES | 208,627 | | 208,627 |
| Taxes & Delinquent Interest Received from Property Owners Other Income | 18,611 | _ | 18,611 |
| Interest Income | 1,290 | _ | 1,290 |
| Cash Paid for Expenses | (201,976) | _ | (201,976) |
| Net Cash Provided by Operating Activities | 26,552 | - | 26,552 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Board Designated Transfer | | | |
| Net Cash Used In Investing Activities | - | - | - |
| Net Increase In Cash and Cash Equivalents | 26,552 | - | 26,552 |
| Cash and Cash Equivalents - Beginning | 37,236 | 111,000 | 148,236 |
| Cash and Cash Equivalents - Ending | 63,788 | 111,000 | 174,788 |
| RECONCILIATION OF EXCESS OF REVENUE OVER EXPENSES TO NET CASH PROVIDED BY OPERATING ACTIVITES Excess of Revenue Over Expenses Depreciation | 5,322 21,230 | <u>-</u> | 5,322 21,230 |
| Net Cash Provided by Operating Activities | 26,552 | | 26,552 |

STATEMENT OF CASH FLOWS

| | Operating Fund | Reserve Fund | Total |
|--|-------------------|-----------------|-----------------|
| | \$ | \$ | \$ |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Taxes & Delinquent Interest Received from Property Owners | 197,545 | - | 197,545 |
| Other Income | 17,838 | - | 17,838 |
| Interest Income | 765 | - | 765 |
| Cash Paid for Expenses | (186,044) | <u> </u> | (186,044) |
| Net Cash Provided by Operating Activities | 30,104 | - | 30,104 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Purchase of Fixed Assets | (13,922) | - | (13,922) |
| Board Designated Transfer | 9,000 | (9,000) | • |
| Net Cash Used In Investing Activities | (4,922) | (9,000) | (13,922) |
| Net Increase (Decrease) In Cash and Cash Equivalents | 25,182 | (9,000) | 16,182 |
| Cash and Cash Equivalents - Beginning | 12,054 | 120,000 | 132,054 |
| Cash and Cash Equivalents - Ending | 37,236 | 111,000 | 148,236 |
| RECONCILIATION OF EXCESS OF REVENUE OVER EXPENSES TO NET CASH PROVIDED BY OPERATING ACTIVITES Excess of Revenue Over Expenses Depreciation | 8,851 21,223 | - - | 8,851 21,223 |
| Changes In: Accounts Receivable | 30 | | 30 |
| Net Cash Provided by Operating Activities | 30,104 | | 30,104 |

NOTES TO FINANCIAL STATEMENTS

FOR THE YEARS ENDED JUNE 30, 2019 AND 2018

NOTE 1 - ORGANIZATION AND OPERATIONS

The Property Owners' Association of Lake Hayward (the Association) was formed as a chartered municipality by the State of Connecticut. The Association is responsible for the operations and maintenance of the common areas of a lakeside residential community located in East Haddam, Connecticut. The Association's funding is provided by property taxes charged and collected within the tax district.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash Equivalents

The Association recognizes cash held in highly liquid accounts such as checking, savings and money market accounts as cash equivalents for the purpose of the statement of cash flows.

Taxes Receivable

The Association property owners are subject to annual tax assessments based on the value of their property to provide funds for the Association's operating expenses, future capital acquisitions, and major repairs and replacements. Taxes receivable at the balance sheet date represents taxes due from property owners. The Association's policy is to charge interest on property taxes that are delinquent more than thirty days. There were no Taxes Receivable for the years ended June 30, 2019 and 2018.

Bad Debts

The Association uses the reserve method for bad debts.

Fixed Assets

The Association records real and personal property and related improvements to such property at cost and provides for depreciation on fixed assets using the straight-line method to allocate the cost of the assets over their estimated useful lives. Additions, improvements and expenditures that significantly add to the productive capacity or extend the useful life of an asset are capitalized. The Association periodically reviews the carrying value of its property, plant and equipment to assess whether any impairment may exist when events or changes in business circumstances indicate the carrying value of the assets may not be recoverable. Upon retirement or sale, the cost of assets disposed of and related accumulated depreciation are removed from the accounts and any resulting gain or loss is included in current period results. The pavilion will be depreciated over 39 years, improvements are being depreciated over 10 years and any equipment is being depreciated over 7 years. Depreciation for the years ended June 30, 2019 and 2018 was \$21,230 and \$21,223, per year, respectively.

Revenue Recognition

The Association recognizes its revenue when taxes are assessed annually. Revenue includes interest on delinquent accounts.

Income Taxes

The Association is a chartered municipality of the State of Connecticut and therefore is not subject to Federal or State income taxes

Fair Value of Financial Instruments

The Company follows the Fair Value Measurements topic of the FASB Codification, which defines fair value and establishes a framework for measuring fair value in generally accepted accounting principles. The topic defines fair value as the exchange price that would be received upon sale of an asset or paid upon transfer of a liability in an orderly transaction between market participants at the measurement date and in the principal or most advantageous market for that asset or liability. The fair value should be calculated based on assumptions that market participants would use in pricing the asset or liability, not on assumptions specific to the entity. In addition, the fair value of liabilities should include consideration of non-performance risk including the Company's own credit risk. In addition to defining fair value, the Fair Value Measurements topic expands the disclosure requirements around fair value and establishes a fair value hierarchy for valuation inputs.

NOTES TO FINANCIAL STATEMENTS

FOR THE YEARS ENDED JUNE 30, 2019 AND 2018

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

The hierarchy prioritizes the inputs into three levels based on the extent to which inputs used in measuring fair value are observable in the market. These levels are:

- Level 1 inputs are based upon unadjusted quoted prices for identical instruments traded in active markets.
- Level 2 inputs are based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model based valuation techniques for which all significant assumptions are observable in the market or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 inputs are generally unobservable and typically reflect management's estimates of assumptions that market participants would use in pricing the asset or liability. The fair values are therefore determined using model-based techniques that include option pricing models, discounted cash flow models, and similar techniques. Valuation techniques based on unobservable inputs are highly subjective and require judgments regarding significant matters, such as the amount and timing of future cash flows and the selection of discount rates that may appropriately reflect market and credit risks. Changes in these judgments often have a material impact on the fair value estimates. In addition, since these estimates are as of a specific point in time, they are susceptible to material near-term changes.

Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The assessment of the significance of a particular input to the fair value measurement requires judgment, and may affect the valuation of assets and liabilities and their placement within the fair value hierarchy levels.

The Association's financial instruments consist primarily of cash, receivables and payables. The carrying values of cash, receivables and payables are considered to be representative of their respective fair values (Level 1).

Subsequent Events

The Association evaluated all events or transactions that occurred after the Balance Sheet date of June 30, 2019 through June 8, 2020, the date these financial statements were available to be issued.

In early 2020, China began reporting on the spread of the coronavirus and thousands of cases of the disease have since been identified through the rest of Asia, the U.S. and other regions. While the impact on the Association's revenue from the recent outbreak of the coronavirus is unknown at this time and difficult to predict, various aspects of the Association's business could be adversely affected by the outbreak. Any extended pandemic outbreak, such as is occurring with the coronavirus, could cause the Association's members to not be able to pay their monthly assessments which would adversely affect the Association's cash flow. Also, if one or more of the Association's subcontractors were to temporarily close their facilities this could lead to a lack of available vendors for repairs and maintenance services to be performed. Any of the foregoing events or other unforeseen consequences could materially adversely affect the Company's business, results of operations, financial condition and/or cash flows.

The Company is not aware of any additional subsequent events that would require recognition or disclosure in the financial statements.

NOTE 3 – FUND BALANCES

Operating Fund

The balance in the fund is the accumulated excess of the Association's operating revenue over its expense.

Reserve Fund

The Board of Governors has designated certain special purpose funds (reserve funds) for allocating resources of the Association. The reserve fund balances increase or decrease depending on whether or not actual expenditures exceed the annual allocation to that account. For the years ended June 30, the reserve account balances are as follows:

| | 2019 | 2018 |
|--|--------------|---------|
| | \$ | \$ |
| Lake Quality | 90,000 | 90,000 |
| Operating Budget Contingency 2020 Operating Budget Contingency 2019 | - | - |
| Operating Budget Contingency 2019 | 10,000 | 10,000 |
| Promotional Items Reserve | 1,000 | 1,000 |
| Capital Maintenance Reserve | 10,000 | 10,000 |
| Total Reserve Accounts | 111,000 | 111,000 |

NOTES TO FINANCIAL STATEMENTS

FOR THE YEARS ENDED JUNE 30, 2019 AND 2018

NOTE 4 – CONTINGENCIES

The Association maintains cash accounts at local banks which are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At various times throughout the year the Association had uninsured balances.

NOTE 5 – OTHER INFORMATION

The Association prepares an annual cash basis budget approximately 12 months in advance of the beginning of a fiscal year. The members approve the Budget at the Annual Meeting. The Budget Committee works closely with the Officers and Committees to identify the major components of the annual operating budget and any special appropriations such as the Second Beach Dredging project. The mil rate is determined by using the aggregate of the assessed value of real estate of Association members in the Association tax district. Mil rates have varied based on the level of the annual budget and the periodic revaluation of properties required by statute. Mil rates in the past 5 years are as follows:

| YEAR ENDED JUNE 30, | MIL RATE |
|------------------------|-------------|
| 2019 | .0046 |
| 2018 | .0046 |
| 2017 | .0035 |
| 2016 | .0035 |
| 2015 | .0040 |
| | |

The Association, based on the recommendation of the Budget Committee and the Board of Governors voted to utilize any excess of revenues over expenses of the Annual Cash Basis Budget to reduce the revenue requirement of the second succeeding year.